

ZARHA

DESIGN & DELIVERY STUDIO



Building Envelope

Thermal insulation, waterproofing
& facade systems for high-performance buildings

FEATURING
DOKBEY

AIA 2026 EDITION

THE STUDIO

Where performance meets the facade.

ZARHA bridges the gap between American architects and Istanbul's world-class fabrication network.

Design services in Los Angeles. Delivery from Istanbul.

**12+**

PARTNERS

3

COUNTRIES

150+

PROJECTS

\$2M+

DELIVERED

Dokbey

Istanbul, Turkey

Thermal insulation, waterproofing, and facade systems for high-performance buildings.

EST.
2005

CAPACITY
Regional leader

FOCUS
Building envelope

01

- **Exterior Insulation (ETICS)**

Complete facade insulation with mineral wool or

- EWI systems
- Fire-rated options
- Multiple finish textures



02

- **Waterproofing Membranes**

Below-grade and roof waterproofing solutions

- Bituminous and synthetic
- Root-resistant
- 10-year warranty



03

- **Acoustic Insulation**

Sound-rated wall and floor assemblies

- STC 50+ ratings
- Mineral wool core
- Certified systems





LANDED COST COMPARISON

BUILDING ENVELOPE

Typical project, delivered to US job site (index: domestic = 100)

US / EU Domestic



China (landed)



India (landed)



Turkey via ZARHA



Includes product + ~10% duty + ocean freight + last-mile delivery

EU-Grade Systems, Lowest Tariff Category

- European formulations manufactured locally at lower cost
- Tariff only ~10-13% — lowest of any ZARHA category
- EN/ISO certified — identical specs to German/Austrian competitors

ZARHA HANDLES EVERYTHING

- Design coordination
- Ocean freight + logistics
- Factory QC inspection
- Last-mile delivery to site
- Customs + tariff management

EFFECTIVE DUTY

~10-13%

SHIPPING

CIF to US port

LEAD TIME

8-12 weeks

MIN ORDER

Project-based

You specify. We source, produce, inspect, ship, and deliver.

Request a sample.

Free material samples shipped to your office.

Scan the QR or contact us directly.

ZARHA handles design coordination, production, customs, and door-to-door delivery. You just specify.



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MANUFACTURING PARTNER

DOKBEY

LOS ANGELES | ISTANBUL